

Destimoney

iWeb Technology Solutions Pvt. Ltd. was selected by Dawnay Day Av Securities to provide a CRM Software which can address to our venue channel sales and admin operations. Since we have offices across India it was very difficult to manage the entire operations and do sales & revenue analysis.

iWeb CRM helped in streamlining our operations from the manual method to an automated system where we can access the information from anyplace anytime of the appointments generated, leads converted to accounts and manage all information of account/client in terms of the policy no, issual date, personal details, documents given etc. Additionally the tracking of each executive is simplified by automated Daily reports and the analytical reports help in making quick decision.

iWeb team has been supporting all the time during understand the requirements, coordinating with our team and even while implementing the solution and making it a big success. We will be pleased to work with them ahead on the future projects too.

Destimoney Enterprises Private Limited



Authorized Signatory